

Product		Initial Commission (year 1)	Trail Commission	Renewal Commission	Other Commission	
Unit Linked Pension Products Pre-Retirement (PP, PRSA, CP & PRB)	Annual Premium	Max	17.5% (1 <sup>st</sup> Bullet)	0.5% trail	5% 17.5% (Bullets X 3)	N/A
	Single Premium	Max	5%	0.75%	N/A	N/A
Unit Linked Pension products Post Retirement (ARF / AMRF)	Single Premium	Max	5%	0.75%	N/A	N/A
Guaranteed Annuity	Single Premium	Max	3%			
Investment Bonds	Single Premium	Max	3%	0.5%	N/A	N/A
Investment Only	Single Premium	Max	5%	0.5%	N/A	N/A
Savings Products	Annual Premium	Max	5.5% (1 <sup>st</sup> Bullet)	0.25% trail to year 8, 0.5% trail from year 9	5.5% Bullets X 3	N/A

		Yr1	Additional (annual)	Renewal (annual)	
Protection -	Option 1	100%	From Year 2 - 5: 20%	From Year 6: 3% level	
			FIUIII 1edi 2 - 5. 20%	From Year 6: 6% indexed	
	Option 2	25% level	From Year 2 - 10: 25%	From Year 11: 10% level	
		28% indexed	From Year 2 - 10: 28%	From Year 11: 13% indexed	
	Option 3	20% level		From Year 2: 20% level	
		23% indexed		From Year 2: 23% indexed	
	Option 4	80% Level		From Year 2: 12% level	
		80% Indexed		From Year 2: 15% indexed	
Default Profile					
		Yr1	Additional	Renewal (annual)	
Income	Max	120%	Year 3 & Year 6: 30%	From Year 7: 3% level	
Protection	IVIAX	120%	Teal 3 & Teal 0. 30/6	From Year 7: 6% indexed	

## **Group Protection**

	Renewal commission		
Life			
Max	6%		
Income protection			
Max	12.5%		
Serious Illness Cover			
Max	12.5%		